

Printing Page(s) : 1

Paper Code : CTM-3(B.com) -II Year

Roll No.

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CTM-3(B.com) -II Year
Academic Batch II Year

Time : 3 Hours]

[Max. Marks : 100

*Note. Attempt any **Five** questions. All questions carry equal marks.*

- Q.1 Define the Mock interviews? What is its purpose?
- Q.2. Explain the concept of supply. What are the reasons for the change in supply?
- Q.3. Explain the meaning and limitations of consumer's surplus.
- Q.4. What are the functions of Business Correspondence?
- Q.5. How do we write a resume? What is its purpose?
- Q.6. Define Demand? What factors determine the demand of commodity?
- Q.7. Explain the reasons of demand curve sloping downward.
- Q.8. Discuss the main factor that affect D.P.?

